LOCUS OF CONTROL AND SELF-DISCLOSURE UNDER CONDITIONS OF STRESS AND NON-STRESS

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ABSTRACT

This study examined the possibility that the adjustment of internal locus of control individuals is due denial and defensiveness rather than actual adjustment. One hundred and seventeen subjects(thirty-one internals, fifty-one internal-externals, and thirty-five externals) were identified using Rotter's I-E Scale. The dependent measures of state anxiety and self-disclosure were taken under each of experimental conditions. A pre-test(non-stress) condition allowed for baseline levels of state anxiety and self-disclosure to be obtained. Following a one week interval, all subjects were exposed to a post-test(stress) condition which involved an ego-threatening stress manipulation. The stress manipulation consisted of GATB and PMT tasks which were impossible complete due to the restricted time limit given. The measures were then taken again. It was hypothesized that all groups would show significantly less self-disclosure after stress manipulation but that only the internal-external and external groups would report significant anxiety reactivity. Results were in partial agreement with the proposed hypotheses, in that internal male subjects did not show significant anxiety reactivity(F(1,15)=.29,p>.50) while showing a trend towards less disclosure (not significant). This was not true for internal females significant who reported anxiety reactivity(F(1,14)=9.75,p<.01) and showed a trend, though

significant, towards more disclosure. The I-E and E groups both reported significant anxiety reactivity and showed a trend, though not significant, towards more disclosure. Unexpected findings were a low level of self- disclosure for female internal subjects and a positive relationship between anxiety and self-disclosure, such that self-disclosure increased with increasing anxiety. Implications for future research are outlined.

LOCUS OF CONTROL AND SELF-DISCLOSURE UNDER CONDITIONS OF STRESS AND NON-STRESS

INTRODUCTION

The locus of control dimension, derived from Rotter's social learning theory (Rotter, 1954, 1960), is a relatively stable dimension of personality which refers to an individual's generalized expectations of reinforcement (Rotter, 1966). individual who perceives reinforcement as being under personal is contingent upon control, that his own behaviour or attributes, is said to have an internal locus of control. Individuals who perceive reinforcement as beina under control of external forces such as luck, fate or chance are described as externals.

For reviews of the I-E dimension see Joe (1971); Rotter (1966) and Lefcourt (1966).

Considerable research has been done in an attempt to identify the relationship between internal - external control and adjustment. Rotter (1966,1975) has proposed a curvilinear relationship. He suggests that individuals falling at either extreme of the I-E continuum would be expected to have greater difficulties in dealing with stressful events than individuals in the moderate range. Rotter reasons that in the case of internals, their high levels of perceived control predispose

individuals to unrealistic notions of control. In the event of excessive stress this expectation would lead exaggerated feelings of loss of control, stress and in lowered Individuals at the external end of the self-esteem. continuum are likewise expected to have overexaggerated responses to stressful events owing not to a perceived loss control as in the case of the internal person but underestimation of the amount of control that can realistically be exerted.

This proposal has received some confirmation (Fontana et al.,1968). James(1957) found that both extreme internals extreme externals appeared less adjusted (in Lefcourt, 1966). Gilbert & Mangelsdorff (1979) found that when faced with actual occurrence of stressful life events both high and low internal subjects reported heightened feelings of stress, loss of control and lowered self-esteem. In general, however, support for a curvilinear relationship between locus of control adjustment has not been forthcoming in spite of it's and intuitive appeal.

The majority of research to date has found that externals score significantly higher than internals on a variety of measures of maladjustment and psychopathological behaviour. The present paper questions the validity of these findings. After reviewing the literature dealing with locus of control and

adjustment several criticisms of research in this area will be considered and a hypothesis to explain current findings will be presented. Finally, a study designed to test this hypothesis will be discussed.

LOCUS OF CONTROL AND ADJUSTMENT

of control orientation An external locus has been associated with suicide proneness (Williams & Nickels, 1969); psychiatric disturbance (Goss Morosko, 1970; & Harrow Ferrante, 1969; Cromwell et al., 1961; Palmer, 1971) and death anxiety (Kuperman & Golden, 1978; Dickstein, 1972; Tolor Reznikoff, 1967). Externals have also been reported as more vulnerable to stress (Schill et al., 1982; Kilmann, Laval, & Wanlass, 1978) and more likely to seek counselling (MacDonald, 1971).

Significant positive correlations between locus of control and depression have been reported suggesting that externals are more prone to depression (Abramowitz, 1969; Goss & Morosko, 1970; Johnson & Sarason, 1978; Becker & Lesiak, 1977; Prociuk, Breen & Lassier, 1976).

Reviews of the locus of control literature by Joe (1971);

Phares (1973) and Lefcourt (1976) consistently report low but significant relationships between externality and self-report

measures of debilitating anxiety. While research dealing with coping in response to stress has generally found that internal subjects on a variety of cognitive and performance of perceptual tasks has been superior to that of external subjects (Wolk & Bloom, 1978; Molinari & Khanna, 1980), some studies have found that internals performed poorly when placed in stressful & Pittman, 1979; Ritchie situations (Pittman Phares, Davis, 1968). Yet other studies have found no difference internals and externals for task performance during stress conditions (Watson & Baumal, 1967; Houston, 1972).

In one of the few studies which suggested that an external orientation may be advantageous Schill, Toves & Ramanaiah (1980) found a significant relationship between loneliness and somatic and psychological distress for internal subjects only.

It would appear then that although in some instances maladjustment has been related to an internal locus of control, research to date has found that persons holding an external locus of control orientation show more incidences of psychiatric disturbance, report more experiences of anxiety and depression and have a less effective coping style in dealing with stress or threat. This general trend of results linking maladaptive behaviour to an external orientation has been interpreted as individuals who experience high levels of stress showing that but who feel they have no control over events (externals) are more susceptible to the negative effects of that stress. As a result the tendency has been to view internals as "good guys" and externals as "bad guys" (Rotter, 1975).

CRITICISMS OF PAST RESEARCH

Careful consideration of the literature dealing with locus of control and adjustment raises several objections as to the validity of making such a generalization and suggests that a reconsideration should be made of Rotter's hypothesis of a curvilinear relationship. These objections, to be discussed in turn, are:

- (1) There has been a failure to distinguish between situational and characteristic locus of control.
- (2) Researchers investigating the relationship between locus of control and stress have not differentiated between the type of stress involved and have not considered the duration of the stress.
- (3) The similarity between the personal attributes of depressives and internals suggests a relationship between the two.

SITUATIONAL VERSUS CHARACTERISTIC LOCUS OF CONTROL

Gilbert (1976) found that individuals admitted to а university counselling centre were able to distinguish between characteristic and situational perceptions of control reporting greater externality in describing immediate situation, described themselves in many cases characteristically internal. The correlational nature of most research investigating the relationship between locus of control and adjustment has not allowed for this state-trait distinction result those individuals who to be made. As a experience temporary(state) externality are erroneously being compared to and confused with those who characteristically(trait) are implication of this is that the predominance of external. The maladjusted externals reported in previous studies may in many cases simply to a temporary shift towards externality by internals who find themselves faced with immediate environmental unable to cope. Experimental studies are needed to stress and clarify this issue.

DISTINCTION BETWEEN TYPES OF STRESS

A second issue which raises some questions as to the validity of the relationship between internality and adjustment stems from consideration of research dealing with locus of control and performance on cognitive and perceptual tasks in

response to stressful conditions. As was stated previously research has shown that while in some cases the performance of internals appears to suffer under stressful conditions in most instances the opposite is true. That is, under conditions of stress internal subjects have been shown to rise to the occasion and perform well while external subjects have shown significant performance decrements. This has been explained by reference to the internal's superior coping style in response to stress.

consideration of the literature, After careful Bloom(1978) have however put forth a proposal which gives new meaning to research in this area. They suggest that apparently contradictory findings in the area of locus of control failure reaction been caused by a to threat have distinction differentiate the type of stress involved. When the between performance threatening and ego-threatening stress is made the relationship between locus of control and response becomes more clear. In studies where the stress could be stress considered performance threatening, internals have been shown rise to the occasion and perform successfully. When the stress has been ego-threatening however, the performance of been severely affected. This is consistent with Rotter & Mulry's (1965) finding of an interaction between I-E and the nature of the task situation. Situations where outcomes were clearly determined by the skilled performance of the subject greater concern to internals whereas comparable were of

situations where performance was seen as uncorrelated with outcomes were of greater concern to externals.

Moreover, Wortman & Brehm(1975) suggest that the duration of the stressful event is an important variable which must considered when investigating the relationship between locus of control and performance under stressful conditions. the internally oriented person suggest that for experiences of uncontrollability result in reactance or heightened motivation to regain control. However increased stress and eventual helplessness would follow reactance if internal's responses continued to be ineffective.

The preceding discussion suggests that contrary to the prevailing notion, internal locus of control individuals are indeed prone to the effects of prolonged stress, especially of an ego-threatening nature and would thus be expected to show signs of maladjustment similar to those more commonly associated with an external locus of control.

LOCUS OF CONTROL AND CHARACTERISTICS OF DEPRESSIVES

With regard to locus of control and self-reported depression, the finding that externality is related to these variables is counter-intuitive. The general psychoanalytic view describes the depressed person as highly self-critical,

accepting of responsibility for the effects of his actions and overly sensitive to the approval of others (Cameron, 1963). Schwartz(1964) has found that the depressed person experiences a strong sense of power and responsibility. Depressed individuals have also been reported as having higher levels of aspiration, setting higher standards and as being more self-punishing for failure (Golin & Terrell, 1977; Rozensky et al., 1977).

These attributes are clearly descriptive of the internal individual and not the external. While externals have been shown to deny personal responsibility for outcomes, internals have been shown to readily accept personal responsibility (Phares & Lamiell, 1974; Phares, Wilson & Klyver, 1979; Stebbins & Stone, 1977; Davis & Davis, 1972).

Not only is he more likely to accept responsibility for failure, the internal person has also been shown to react more negatively to perceived loss of control. Storms and McCaul (1976) found that internals experienced more pronounced loss self-esteem and self-confidence and had subsequent performance decrements when faced with negative feedback. Similar findings the tendency for internal locus of control subjects to react strongly and negatively to loss of control have been found by Abramson & Sackheim, 1978; Wortman, 1976; Klein, Morse & Pittman Pittman, 1979. Seligman, 1976; and & Breen & Prociuk(1977) found that compared to externals, internal subjects endorsed significantly more items that suggested a lack of control, shared responsibility and hostility guilt when faced with negative feedback. Judging from this high degree of similarity between the attributes of depressives and internals, one would expect a greater incidence of anxiety and depression for internal locus of control persons than current research suggests.

To summarize our discussion thus far, internal locus control persons hold to a world view which places upon them a great deal of personal responsibility. They have been shown susceptible to the effects of prolonged stress especially of an ego-threatening nature. Internals, furthermore, possess associated with traits characteristically depressed individuals. then can the contradictory findings which How associate internality with adjustment and externality with maladjustment be explained?

LOCUS OF CONTROL AND DEFENSIVE STYLE

One plausible explanation which can account for this pattern of results is a difference in defensive styles between internals and externals. It has been suggested that unlike extreme externals and moderate internal-externals, extreme internals tend to emphasize repression and denial in dealing with threat. In support of this, Lipp, Kolstoe, James &

Randall(1968) found using a perceptual defense paradigm, that physically disabled externals were quicker than internals in recognizing stimuli containing disabled persons. This non-recognition by internals was interpreted as defensiveness on the part of disabled internal subjects. Phares, Ritchie (1968) found that although there was Davis no reported between externals and internals in the discomfort they felt after receiving negative personal feedback, externals later recalled significantly more of the interpretations used as feedback information than did the internals. Once again, these findings were interpreted as suggesting the greater internals to forget negative personal feedback as a defense against anxiety.

Lefcourt (1972) rejects the notion of greater defensiveness on the part of internals, and offers alternative explanations for these studies which do not rely on a greater defensiveness for internals. He proposes that internal locus of control disabled subjects had higher recognition thresholds for the perception of disability related stimuli because of the lower salience such information had for them. That is, these subjects were less attentive to these stimuli because of their greater adjustment to their disability. Concerning the Phares, Ritchie Davis study(1968) Lefcourt points out that externals remembered more positive as well as negative information and adds that internals have been shown to be more flexible in their

attributions for the cause of failure, accepting personal responsibility if the situation dictates and blaming external sources only when this is justifiable.

Lefcourt reasons that the primitive nature of mechanisms such as repression as compared to intellectualization and isolation are incompatible with the notion of social competence and maturity usually associated with an internal orientation. He concludes that, "the assumption that internals, like classic hysterics, might become repressive and perceptually avoidant of such information is not convincing"(Lefcourt, 1972, p.88). Lefcourt's argument must however be questioned in light of considerable evidence to the contrary.

DISCREPANCY BETWEEN PHYSIOLOGICAL AND REPORTED AROUSAL

Both internal and external subjects have been shown to experience increased physiological arousal in the event of stressful situations. Internal subjects however characteristically exhibit a discrepancy between physiological and self-report measures of arousal.

Harrell (1980) found that an internal orientation was associated with more rapid heart rate compared to an external orientation when subjects were exposed to signalled stressful

tones. Internal subjects who were subsequently provided with relaxation training also reported the greatest reductions in ratings of aversiveness of the tones. Houston (1972) found although internal and external subjects reported the same amount of anxiety in stressful skill and chance situations internal subjects showed greater physiological arousal. light of the Rappaport & Katkin (1972) study which found high anxiety subjects when exposed to a stressful situation showed a significant increase in galvanic skin response compared with low anxiety subjects, Houston's proposal that the above part results suggest a greater defensiveness on the of internals must be considered a possibility.

Further support for the proposed defensiveness of internals comes from research which suggests that while up to a certain stimulus intensity both physiological arousal and experienced anxiety increase, beyond this point physiological arousal continues to increase while reported anxiety decreases due possibly to the operation of inhibitory mechanisms (Epstein, 1967; & Greiner, 1960; Burch Moxness, 1974). Furthermore, Hersch & Schiebe(1967) found that internals scored high on the Adjective Check List (ACL; Gough & Heilbrun, 1965) measures of defensiveness and good impression. Naditch, Gargan Michael (1975) found a negative correlation between locus of control and denial suggesting that internals make use of denial as a defense mechanism.

Byrne's Repression-Sensitization(R-S) Scale (Byrne, Barry & Nelson, 1963) which is a measure of defensive styles, has shown by a number of researchers to be significantly correlated with the I-E scale (Shriberg, 1972; Tolor & Reznikoff, 1967; Altrocchi, Palmer, Hellman & Davis, 1968). Internal scores on the I-E scale have been shown to be related to a repressive coping style characterized by the use of such defenses as avoidance, denial and repression which act to keep threat outside self-system of the individual. External scorers on the I-E scale on the other hand, tend towards a sensitizing coping style which includes the use of intellectualization, rationalization, overinterpretation and alertness. Consideration of the research the R-S dimension would therefore be relevant to the present discussion of locus of control.

For reviews of the literature on repression-sensitization see Bell & Byrne(1976) and Byrne(1964).

Although the relationship between R-S and adjustment has shown that repressors generally tend to be better adjusted than sensitizers, extreme repression has been associated with maladjustment (Byrne, 1964; Maher, 1966). Repressors like internals have also been shown to be highly aroused by ambiguous or ego-threatening situations. Stein (1971) found that in a non-contextual situation, repressors who were not told beforehand that they would later be required to give free associations which might be self-revealing, became more highly aroused when asked to give these free associations than a of sensitizers placed in a similar situation. Epstein (1967) found that hysterics (repressors) were more susceptible to massive surges of arousal because they were inattentive to anxiety based warning signals that could be used to initiate While they were well defended in their perceptual processes, repressors became vulnerable in more revealing situations. They also had difficulty learning from prior anxiety-inducing events and were more prone to higher levels of emotional reactivity when similar events arose in the future.

Baldwin & Cabianca (1972) studied the strategies of repressors and sensitizers in the face of self-discrepant The self-discrepant information consisted of false information. feedback(in the form of low maturity ratings) on the Health and Opinion Survey which had been completed subjects at an earlier date. Physiological measures of stress showed that repressors experienced greater increases in heart rate relative to sensitizers after the presentation of information. self-discrepent Yet other studies have repressors to have higher recognition thresholds to unpleasant anxiety-linked stimuli or (Byrne, 1964; Byrne, 1976; Neufeld, 1975).

The above findings of increased physiological response to

stressful conditions especially of an ego-threatening nature and higher recognition thresholds for anxiety-linked stimuli on the part of repressors is reminiscent of the internal's behaviour under similar circumstances and is highly suggestive of the use by internals of denial and repression as defense mechanisms when faced with stress.

Returning to the initial problem, if the hypothesis curvilinear relationship between locus of control and adjustment is to be accepted one is faced with a need to explain relative lack of results associating an internal locus control to measures of maladjustment. If it can be shown that placed stressful situation internals show when in a discrepancy between reported anxiety and actual behaviour for attributing the apparent adjustment of have some basis internals to denial rather than to actual adjustment.

Research dealing with self-disclosure and anxiety suggest potential use of the former as a measure of defensiveness. Self-disclosure has been defined as "the communication of information about one's affects, behaviours, and cognitions with the implication that the material disclosed is either secret, intimate, or emotionally charged" (Post, Wittmaier & Radin, 1978).

Jourard (1971) has hypothesized that self-disclosure is

causally related to psychological well-being with low disclosure related to maladjustment and high disclosure associated with mental health. Self-disclosure has been shown to be inversely related to measures of anxiety and personal adjustment, that increases self-disclosure tends to decrease. anxiety as Post, Wittmaier & Radin (1978) have found that compared to "normals" individuals experiencing high state anxiety disclose less and are less intimate in their self-disclosure. interpret their findings as suggesting that low levels of selfdisclosure function to protect the individual from threat. Supporting this is the finding of Highlen & Gillis (1978) that expression of negative feelings sharply increased anxiety levels subjects in a simulated dyadic interaction. Research with of other traits related to anxiety also suggests that subjects tend to disclose less than "normal" subjects. Vojtisek & Berger (1972) found that subjects high on the Marlowe- Crowne Social Desirability Scale (MCSDS; Crowne Marlowe, 1964) made a significantly lower proportion of self-statements in a group therapy session. Burhenne & Mirels (1970) found high need for approval to be correlated with low self-disclosure on 5 essay-type questions.

The above data lend support for the use of self-disclosure as a measure of defensiveness. That is, if a person's level of self-disclosure is initially measured and he is subsequently exposed to a stressful situation, the finding of a significantly

lower level of self-disclosure without a corresponding increase in reported anxiety provides some evidence for inferring a defensive attitude on the part of that person.

On the basis of this relationship between anxiety and self-disclosure, the present study was designed to explore the possibility that the apparent adjustment of internal locus of control individuals may be a consequence of denial rather than actual adjustment.

Internal and external locus of control subjects were identified using Rotter's I-E scale. These subjects were given anxiety using the State Trait-Anxiety measures of state Inventory, A-State portion(STAI A-STATE) and level of disclosure using Greene's(1964) 20 item Sentence-Completion Blank (SDSB). under a non-stress condition and also after a manipulation. The stress manipulation involved the completion of a Porteus Maze Test(PMT) task. Subjects were also given parts 3 and 4 of the General Aptitude Test Battery(GATB). In order to induce ego-involvement, subjects were told that the were designed to measure intelligence but should problems present no problem for persons of their educational level.

The hypotheses generated were as follows:

(1) Extreme internal(I) subjects will show no significant change in state anxiety level from the non-stress to the stress conditions, but they will have higher selfdisclosure scores(indicating less disclosure).

(2) Extreme external(E) and internal-external(I-E) subjects will report significantly higher levels of state anxiety from the non-stress to the stress condition and will have higher self-disclosure scores(indicating less disclosure).

METHOD

Subjects

The subjects were 144 volunteers, 47 males and 97 females, who were recruited from introductory psychology classes Lakehead University. Subjects received course credit for their participation. Subjects in the experimental groups were divided into 3 locus of control groups based on their scores on Rotter's I-EScale, which were collected as part of the session. Internals(I) were 16 males and 15 females with scores I-EScale ranging from 0-8, while the internal-externals(I-E) were 10 males and 41 females who received I-E scores ranging from 9-13. Externals(E) were 8 males and 27 females whose scores ranged from 14-19. These groups represented the lower, middle, and upper one-third of the I-E distribution respectively. A control group consisting of males and 14 females, drawn from the same population as the experimental groups, was included in order to control for effects of repeated testing.

Measures

Rotter Internal-External Locus of Control Scale- The I-E Scale (Rotter, 1966) is a 29 item forced-choice questionnaire (including 6 filler items) which measures a person's generalized

expectations about how reinforcement is controlled; that is actions or attributes or by external forces. High expectancy of external scores indicate control of an reinforcement while indicate an expectancy low scores internal control of reinforcement. Data on the I-E scale offer support for it's discriminant and construct test-retest reliability; and freedom from a social desirability response set (Rotter, 1966).

State Trait Anxiety Inventory-The STAI measures (Spielberger, Gorsuch, & Lushene, 1970) consist of 20 to assess A-State or state anxiety intensity at specific points in time, and 20 items designed to assess A-Trait differences in anxiety proneness. individual or respond to each item by rating themselves on a four-point scale. The STAI test manual (Spielberger et al., 1970) gives extensive reliability and validity data. Since this study is interested solely in the relationship between state anxiety, locus of control and self-disclosure only the A- State will be used.

Greene's (1964) Self-Disclosure Sentence-Completion BlankThe SDSB questionnaire consists of 20 sentence stems to be completed by the subject with statements about his personal world. These stems have been designed to have "high pull" for self- disclosure. To score the subject's responses, each response is assigned a scale value from 1 to 5 depending on it's

judged degree of revealingness as indicated in the scoring manual. Level One disclosures are very revealing while those Level Five are evasive. Therefore a high score on the SDSB is indicative of a low level of self-disclosure. Responses scored solely on the basis of their content and not the richness This particular measure of or breadth of vocabulary used. is being used because of it's open-ended self-disclosure format. The advantage of this type of format is that subject is not limited in the responses he can make to each item thus making it a more valid measure of what the subject will willingly disclose. Reliability and validity data are included in the scoring manual.

PROCEDURE

Non-stress(Pre-test) condition— All subjects(experimental and control) were given a pamphlet containing the Rotter I-E Scale, State Trait Anxiety Inventory A-State Scale(STAI), and Greene's Self-Disclosure Sentence-Completion Blank(SDSB). Subjects were asked to fill out the questionnaires contained in the pamphlet under the pretense that an attempt was being made to find out some general characteristics of undergraduate students. Upon completion, subjects were reminded that their attendance would be required in one week's time in order to obtain further information to complete the survey.

Stress(Post-test) Condition- After a one week interval, all subjects in the experimental condition were given a pamphlet consisting of a Porteus Maze Test(PMT) problem and portions of the General Aptitude Test Battery(GATB) tests 3 and 4, as well Trait Anxiety A-STATE Scale(STAI A-STATE) and the State as Greene's Self-Disclosure Sentence-Completion Blank(SDSB). Instructions for completing the pamphlet were then presented by the examiner according to the following script: "The first two pages problems which contain are designed to measure intellectual ability. Read the instructions at the beginning of each exercise carefully and then do the problems. You will have 6 minutes in which to complete the problems at which time I will signal you to stop. These problems should not be difficult for university students to complete. Most people finish all problems within the 6 minute time limit." Upon completion of the problems subjects were asked to fill out the final two pages pamphlet containing the State Trait Anxiety A-STATE A-STATE) Greene's Scale(STAI and Self-Disclosure Sentence-Completion Blank(SDSB). The subjects were then thanked for their participation in the study.

Subjects in the control group did not receive the stress manipulation during the post-test session. These subjects were simply asked to fill out the pamphlet before them which contained the State Trait Anxiety A-STATE Scale(STAI A- STATE) and Greene's Self-Disclosure Sentence-Completion Blank(SDSB).

DESIGN AND ANALYSIS

The two dependent variables in this study were state anxiety self- disclosure. A 3(Group)X2(Sex) analysis of variance was performed on pre-test measures of state anxiety to test initial and a 3(Group)X2(Sex)X2(Time) repeated differences measures analysis of variance was performed on pre-test measures of state anxiety to test for anxiety post-test reactivity. Neuman-Keuls subsequent tests were employed for significant main effects, with alpha set at the .05 level. Post hoc analysis of significant interactions was done using simple effects analyses. Similar analyses done for the were self-disclosure dependent measure. Oneway repeated measures analyses of variance were performed on pre-test and post-test measures of state anxiety and self-disclosure for the control group in order to test for the effects of repeated testing.

RESULTS

The Effects of Repeated Testing

A oneway repeated measures analysis of variance was performed on pre-test and post-test state anxiety scores for the control group. This was found to be not significant(F(1,26)=.22, p<.64).

A similar analysis of the self-disclosure scores for the control group revealed no significant difference between the pre and post-test conditions(F(1,26)=.03, p<.86). Results of the oneway ANOVA's are summarized in Table 1.

INSERT TABLE 1.

The Effects of Locus of Control, Sex, and Stress on State Anxiety

A 3X2 analysis of variance(Group, Sex) performed on the pre-test measures of state anxiety yielded a significant main effect for Group (F(2,111)=6.21,p<.001), indicating that the three locus

of control groups differed in initial level of state anxiety. Subsequent Neuman-Keuls analysis indicated that the extreme internal(I) group and internal-external(I-E) groups were significantly less anxious than the extreme external(E) group, but did not differ significantly from each other (p<.05). Table 2 indicates the group mean state anxiety scores and standard deviations under the two treatment conditions.

Table 2.

Mean State Anxiety Scores and Standard

Deviations As A Function of Group.

Group	Pre-test		Post-test	
	Mean	SD	Mean	SD
Internal(I) Internal-external(I-E	34.19) 35.78	6.98 7.54	38.29 42.24	9.24 8.70
External(E)	40.74	9.14	44.55	7.10
Control(C)	36.56	5.86	36.93	5.76

Results of the 3X2(Group, Sex) Anova are summarized in Table 3.

INSERT TABLE 3.

A 3X2X2(Group, Sex, Time) repeated measures analysis of variance performed on the state anxiety scores yielded a significant main effect for Time (F(1,111)=39.20, p<.000). The main effect for the Group variable was not significant, indicating that the three locus of control groups did not differ from one another in their response to the stress manipulation. All groups had significantly higher post-test anxiety scores compared to their a significant scores. There was however three-way(GroupXSexXTime) interaction (F(2,111)=3.19, p<.045). Table 4 indicates mean state anxiety scores and standard deviations for all groups under the two treatment conditions, considering males and females separately.

Table 4.

Group Mean State Anxiety Scores and Standard

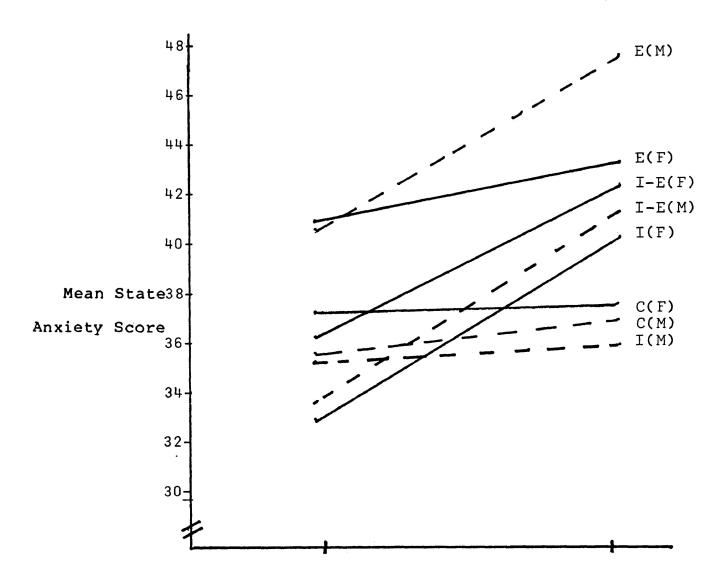
Deviations As A Function of Sex

Group	Pre-test		Post-test		
	Mean	SD	Mean	SD	
	M 35.50	7.28	36.38	7.52	
<pre>Internal(I)</pre>	F 32.80	6.60	40.33	10.67	
	м 33.90	5.76	41.40	9.12	
Internal-External(I-E)	F 36.24	7.90	42.44	8.69	
	M 40.50	6.99	47.88	6.90	
External(E)	F 40.81	9.81	43.56	6.97	
	м 35.77	6.03	36.54	4.72	
Control(C)	F 37.29	5.82	37.29	6.75	

Results of the 3X2X2(Group, Sex, Time) repeated measures Anova are summarized in Table 5.

INSERT TABLE 5.

The three-way interaction is graphically presented in Figure 1.



Pre-test
Figure 1. Mean State anxiety scores for I,I-E and E oriented males and females in each treatment condition.

clarify the meaning of the GroupXSexXTime In order to interaction, further analyses(simple effects) were carried out. Beginning description of this interaction with the anxiety reactivity of extreme internal(I) subjects, females reported significantly elevated levels of state anxiety from pre-test to post-test(F(1,14)=9.75,p<.01) whereas male internal subjects did not show a significant change in anxiety level(F(1,15)=.29,p<.60). This pattern was reversed for extreme external(E) group. Male subjects reported significantly elevated state anxiety (F(1,19)=7.90,p<.02) whereas females not change significantly in their level of anxiety. For the internal-external(I-E) group, both males and females experienced significantly greater anxiety as a result of the manipulation(F(1,15)=9.96,p<.016) and (F(1,40)=21.85,p<.001)No other main effects or interactions were respectively. significant.

The Effects of Locus of Control, Sex, Stress on Self-Disclosure

A 3X2 analysis of variance(Group,Sex) was performed on the pre-test measures of self-disclosure. A significant main effect for the Group variable was obtained (F(2,111)=3.11,p<.048). Subsequent Neuman-Keuls analysis indicated that the extreme internal (I) group disclosed significantly less than both the internal-external (I-E) and extreme external(E) groups which did not differ from each other in their pre-test measures of

self-disclosure(p<.05). Table 6 indicates mean self-disclosure scores and standard deviations for all groups under each treatment condition. Results of the 3X2(Group, Sex) Anova are summarized in Table 7.

Table 6.

Mean Self-Disclosure Scores and Standard

Deviations For Each Group Under Each

Condition.

Group	Pre-test		Post-test	
	Mean	SD	Mean	SD
<pre>Internal(I) Internal-External(I-E)</pre>	65.68 59.65	11.06 9.78	65.39 56.80	9.66 10.76
External(E)	60.11	11.26	57.89	9.85
Control(C)	60.96	8.58	61.15	7.25

Note: Higher scores indicate less disclosure.

INSERT TABLE 7.

Table 7 also shows that there was a significant two-way(GroupXSex) interaction (F(2,111)=4.49,p<.013) which indicates caution in interpreting the significant main effect for the Group variable. Table 8 indicates group mean pre-test self-disclosure scores and standard deviations as a function of sex.

Table 8.

Group Mean Self-Disclosure Scores and Standard

Deviations As A Function of Sex

Group	Pre-test		Post-t	est	
	1	Mean	SD	Mean	SD
	M 6	1.69	8.99	62.63	6.40
Internal(I)	F 6	9.93	11.73	68.33	11.76
	м 6	4.40	11.52	59.00	6.94
<pre>Internal-External(I-E)</pre>	F 5	8.49	9.09	56.27	11.51
	м 6	4.00	12.25	58.38	13.45
External(E)	F 5	8.96	10.92	57.74	8.84
	м 5	8.85	7.71	59.38	6.59
Control(C)	F 6	2.93	9.14	62.79	7.69

Note: Higher scores indicate less disclosure.

The two-way(GroupXSex) interaction of pre-test measures of self-disclosure is presented graphically in Figure 2.

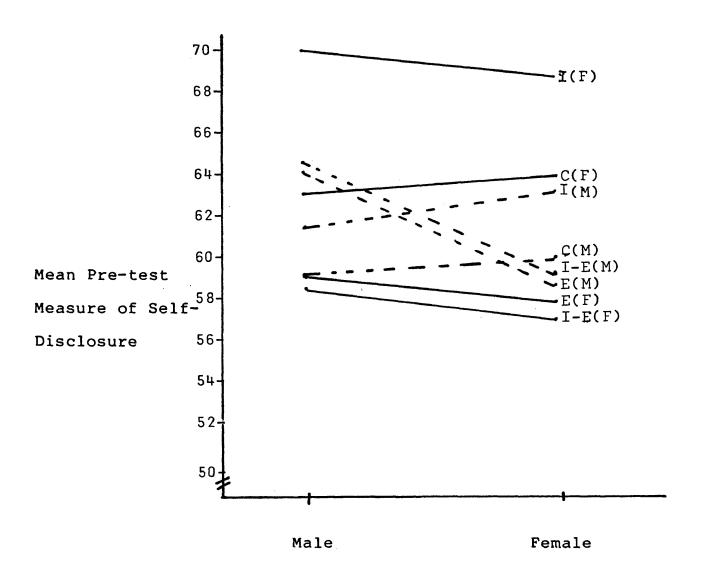


Figure 2. Mean pre-test scores for I,I-E and E oriented males and females. NOTE: Higher scores indicate less disclosure.

In order to clarify the meaning of the GroupXSex interaction further analyses(simple effects) were carried out. The results indicate the following. For extreme internal(I) subjects, males disclosed significantly more than females (F(1,29)=4.76, p<.037). A look at Figure 2 shows that female internal subjects had the lowest level of self-disclosure of all the groups. Both the internal-external(I-E) and extreme external(E) groups showed a tendency for females to disclose more than males, however these trends were not significant. The finding that extreme internal subjects disclosed significantly less than the internal-external(I-E) and external(E) groups can therefore be attributed largely to the significantly lower level of self-disclosure of female internal subjects.

A 3X2X2(Group, Sex, Time) repeated measures analysis of variance performed on self-disclosure scores revealed a significant main effect for Time(F(1,111)=5.28,p<.023), indicating that overall, subjects disclosed significantly more information after the stress manipulation than before. No other main effects or interactions were significant. Table 9 provides a summary of the results of the 3X2X2(Group, Sex, Time) repeated measures Anova.

INSERT TABLE 9.

DISCUSSION

Significant differences in anxiety were found among introductory psychology students identified external(E), as internal- external(I-E), or internal(I). Students who were external in locus of control had a significantly higher level pre-test state anxiety. In response to an experimental stress manipulation, it was found that all groups but male internals female externals reported significantly greater post-test and state anxiety levels. Significant differences in pre-test level self-disclosure were found between the experimental groups such that students who were identified as internal locus control had a significantly lower level of self-disclosure, this due largely to the significantly lower level of self-disclosure of female internals. The stress manipulation resulted in a significantly higher level of self-disclosure for all subjects. internals were the only group to show a trend towards less disclosure. however this trend statistically was not significant.

Previous research concerning the correlates of the locus of control dimension has demonstrated that belief in external control tends to be associated with greater maladjustment and anxiety than does belief in internal control of reinforcements. These findings have been explained in terms of the external person's less effective coping style in response to stressful

situations (Kish, Solberg & Uecker, 1971; Palmer, 1971) and has fostered the attitude of viewing internals as "good guys" and externals as "bad guys" (Rotter, 1975). However, an alternative explanation of these findings which suggests that internal subjects may use defensiveness and denial when responding to self-report measures of adjustment, could be entertained as a logical alternative. This possibility was investigated in the present study by placing subjects first in a non-stressful situation and then in a stressful, ego-threatening situation and observing whether or not there was a discrepancy between subject's anxiety reactivity and their behaviour (in the form of self-disclosure).

The first question to be answered by the present set investigations was whether or not the locus of control groups differential anxiety reactivity to the manipulation. With regards to the pre-test measures of state anxiety, in agreement with previous research, it was found external subjects significantly more anxious were internals. Supplementary correlational analysis found significant positive correlation between locus of control score and pre-test measure of state anxiety (r=.315,n=117,p<.001) which is in the same range as those reported by previous studies(Watson, 1966; Butterfield, 1964). The significantly lower level of anxiety of internals however cannot be accepted at face value. This finding may be due to internals actually being less

anxious or it may result from their use of denial and defensiveness. The latter possibility must be entertained in light of Gilbert's(1973) finding that internals lied more and had higher scores on a measure of social desirability.

Concerning this possibility, the prediction that internals would show no significant change in state anxiety level across conditions, whereas external subjects would report heightened anxiety was partially supported. The anxiety level of male agreement with internals did not change in the whereas female internal subjects did hypothesis, significantly higher levels of state anxiety after the manipulation. This pattern was reversed for the external locus of control group where males reported greater anxiety and females showed significant no change. For the internal-external(I-E) comparison group, both males and females more anxious as a result of the stress manipulation. became With respect to the female external subjects, their failure become significantly more anxious is understandable when one considers that they reported the highest level of pre-test state anxiety of all the groups(see Table 4 and Figure 1). It is not surprising then to find that this already highly anxious group did not become significantly more anxious. It should be pointed out that although the change in anxiety level of this group was not statistically significant the levels did change in the expected direction(pre-test=40.81 vs. post-test=43.56).

The increased anxiety of internal females was an unexpected It was hypothesized that the internal group as a whole would not report significant anxiety reactivity to the stress Research by Boor and Schill(1968) which supported manipulation. the notion of two types of low-anxious responders on the Taylor Manifest Anxiety Scale may offer some explanation of the present findings. They found that while high-anxious subjects tended to primarily non-defensive, about half of the low-anxious be subjects tended to be defensive. This finding is supported by research which has shown that low-anxiety subjects are more likely than high-anxiety subjects to give socially acceptable responses (Heineman, 1953; Levitt, 1967). Concerning the present study, it will be remembered that the internal (I) initially significantly less anxious than the group was external(E) group. It may be that the low-anxious internals who showed no change in reported anxiety level as a result of the stress manipulation are assuming the low-anxious defensive described by Boor & Schill(1968); style Heineman(1953); and Levitt(1967) when responding to self-report anxiety measures, whereas the low-anxious female. internals, who did report significant anxiety reactivity, are responding in a straightforward manner.

Consideration of Rotter's(1975) distinction between "true" internals and "social desirability" internals may also be of some help in explaining the differential anxiety reactivity of internal males and females. While "true" internals resist

attempts to sway them, "social desirability" internals respond Scale in what they believe to be a socially the I-E acceptable manner. It may be that the male internal subjects in the present study correspond to what Rotter would call "true" internals and their female counterparts may be "social desirability" internals. If this were the case, internal males would be expected to behave in ways characteristic of internal persons(ie. report low levels of anxiety), whereas similar expectations would not apply to internal females. Such a hypothesis would explain the behaviour of internal female subjects which was found to resemble that of the internal-external and external locus of control groups. is also consistent with research by Hoyenga & Hoyenga(1979) which found a sex difference in locus of control such that females more external than males and that women typically report more anxiety than men(Ekehammar, 1974; Hoyenga & Hoyenga, 1979; & Jacklin, 1974).

Further support for such an explanation of the significant anxiety reactivity of internal females comes from the research of Brun & Prociuk(1977). They found that college students who scored in the internal end of Rotter's I-E Scale reported a significantly greater degree of hostility guilt than externals and that females expressed greater hostility guilt than males. Thus, it may be that compared to male internals, the female internal subjects experienced greater guilt after having done

poorly on the tasks which were presumably measuring intellectual ability and that this guilt may have caused them to consequently become highly anxious.

The above explanations for the differential anxiety reactivity of male and female internal subjects are however only speculative. Their validity awaits further experimental research aimed specifically at identifying whether or not there are gender differences in the response to stress of internal locus of control subjects. Current research which has consisted largely of correlational studies, based on data gathered from only one testing, is inadequate for this task.

The second hypothesis to be investigated in the present the pattern of self-disclosure of subjects study dealt with across the experimental conditions. It was hypothesized that all subjects would show significantly lower levels self-disclosure after the stress manipulation, since research inverse relation between anxiety and level of has found an self-disclosure(Post Wittmaier, 1978; Gilbert, 1972). & Concerning the pre-test measures of self-disclosure, it was found that the internal group disclosed significantly less than did the internal-external(I-E) and external(E) groups. This was contradictory to previous research which has found that internals disclose externals(Ryckman, Sherman & than more Burgess, 1973). Of particular interest is the finding that even

though the internal and internal-external groups did not differ in pre-test measures of state anxiety and would hence not differ in level of self-disclosure, internals expected to disclosed significantly less. Analysis of the significant GroupXSex interaction offers some help in understanding these findings. Simple effects analysis of the interaction showed that the self-disclosure of males and females in the I-E and E groups, although not statistically significant, was consistent with previous research, in that females tended to disclose more than males(LeVine & Franco, 1981; Lieberman & Begley, 1972). This pattern was reversed for the internal(I) group females unexpectedly disclosed significantly less than males. Indeed, female internals disclosed the least of all the groups. Although the reason for the low disclosure of internal females is clear, it does account for the surprising finding that the internal(I) group disclosed significantly less than the finding of significantly different and E groups. This self-disclosure levels of male and female internal subjects important in suggesting that locus of control be considered as an independent variable in future research investigating gender differences in self-disclosure.

The hypothesis that self-disclosure for all groups would decrease as a result of the stress manipulation was not supported. Indeed, the only effect to reach statistical

significance showed that overall, level of self-disclosure increased rather than decreased such that as subjects became more anxious they tended to disclose more about themselves. The only group to differ from this pattern of increased selfdisclosure after the stress manipulation was the male internal This group, which it will be remembered did not show any significant anxiety reactivity in response the stress to manipulation, showed tendency(although not significant) а towards less self-disclosure from pre-test to post-test. Thus the predicted pattern of no significant change in reported anxiety combined with a decreased level of self-disclosure finds partial support in the current study. The behaviour of the male internal subjects suggests the possibility that male internal locus of control persons may employ defensiveness and denial when responding to self-report measures of adjustment. behaviour by male internals makes sense for two reasons. of all, the pattern of relationships between locus of control, anxiety and self-disclosure shows sex differences consistent with the differing values carried in sex-role stereotypes. Such stereotypes depict females as emotionally expressive and concerned with affiliation while men are portrayed as being less achievement oriented(Buck, Savin, Miller & Caul, 1972; Hoyenga & Hoyenga, 1979). Secondly, internal locus of control individuals have been shown to hold themselves responsible for reinforcements and would hence be expected to be more negatively affected by failure than externals since they are more apt than externals to accept blame for it(Phares & Lamiell,1974; Stebbing & Stone,1977). This combination of acceptance of personal responsibility for failure and the effects of sex-role stereotyping make the possibility that male internal subjects employ denial and defensiveness a distinct possibility.

The present findings while offering some support for such a hypothesis point to the need for further research. For future research to be fruitful however, the relationship between anxiety and self-disclosure must be more clearly established if self-disclosure is to be used as a dependent variable. findings indicate a trend for self-disclosure increase with increased anxiety, the only exception being the male internal group, while previous studies have found that self-disclosure decreased with increased anxiety(Post & Wittmaier, 1978). discrepancy points to the need This consider the locus of control variable in future self-disclosure It may be, as the present findings suggest, that research. level of disclosure is a function of both gender and generalized expectancies of reinforcement.

In support of the findings pertaining to self-disclosure, the majority of previous studies have used paper-and-pencil measures of self-disclosure such as Jourard's(1971) original 60-item questionnaire. The ability of such measures to predict actual behaviour has been questioned by a number of

researchers(Daher & Banikiotes, 1976; Ehrlich & Graeven, 1971; Vondracek, 1969; Himmelstein & Kimbrough, 1963). For this reason, the present study employed an item format in which actual item stems with high pull disclosure made to was self-disclosure, with responses being scored for revealingness according to an objective scoring standard. Evidence for the reliability of this self-disclosure measure was provided by a separate study which yielded an alpha value of .80 (N=272, p<.001). Further item analysis found that the individual the SDSB correlated significantly with total self-disclosure All 20 items reached a significance level of p<.001. Greene's See Appendix for Self-Disclosure the Sentence-Completion Blank(SDSB). The use of such a different self-disclosure may in measure of part account for the unexpected findings of the present study. To ensure the validity of future research in the area of self-disclosure and to permit the comparison of findings, it is reccommended future studies employ similar measures where subjects are given the chance to freely self-disclose or not. It is also suggested that behaviour other than self-disclosure which has been shown to have a proven relationship to anxiety be employed conjunction with measures of state anxiety in order to test for possible defensiveness on the part of internal subjects.

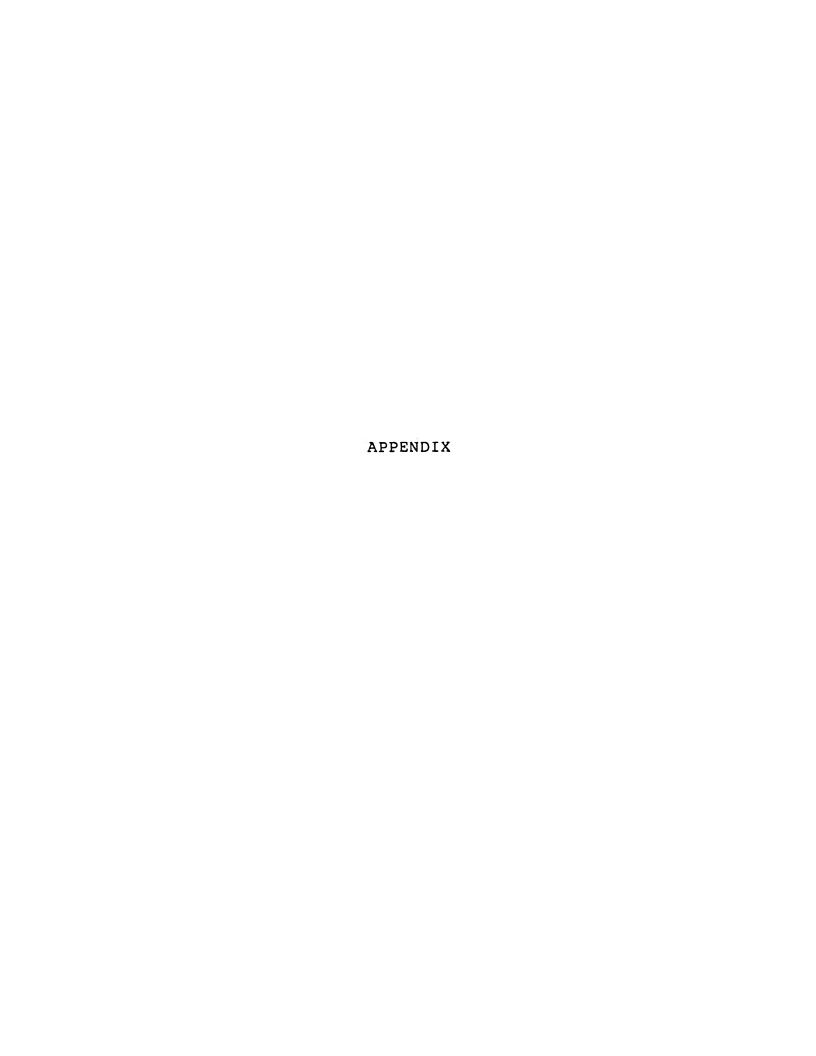


FIG. 1

GREENE'S SELF-DISCLOSURE SENTENCE-COMPLETION BLANK(SDSB)

Instructions

This sentence completion blank is designed to help gain an understanding of your basic feelings concerning yourself and your personal world. Please complete these sentences to express your real feelings, trying to be as frank as possible about matters which are personally important to you.

Try to do each sentence. Be sure to make a complete sentence.

1. Sometimes I______. 2. I can't Sexual thoughts______ 3. I often wish______ 4. 5. There have been times when ______. 6. My biggest problem is_______ 7. I secretly • 8. I feel______ 9. Loneliness______ 10. I feel guilty 11. I have an emotional need to_______

12. I regret______.

13. I hate

14. I am afraid______

16. I am best when_____

17. I am worst when______

18. I need .

19. I punish myself______.

20. I am hurt when______

15. I_____

FIG. 2.1 RAW DATA INTERNAL(I) GROUP MALE

	LOC	STA	AI	SD	SB
S		PRE	POST	PRE	POST
1	08	32	48	64	67
2 3	05	32	24	64	59
3	07	34	34	83	68
4 5	06	35	37	62	69
5	00	32	39	69	67
6	07	40	35	50	50
7	05	32	32	53	66
8	07	29	31	59	56
9	07	59	53	49	61
10	07	41	36	53	64
11	02	36	31	65	56
12	06	37	46	51	55
13	04	31	27	56	69
14	07	38	39	66	72
15	06	28	35	56	57
16	04	32	35	71	66
FEMALE					
17	07	29	34	70	78
18	03	29	30	66	80
19	02	36	32	75	54
20	02	30	36	55	62
21	06	31	27	67	68
22	05	34	53	57	63
23	05	29	41	73	69
24	08	39	48	54	58
25	06	29	37	82	79
26	03	26	26	88	84
27	07	40	40	62	60
28	08	50	63	74	55
29	06	37	37	64	60
30	07	26	48	95	93
31	80	27	53	67	62

FIG. 2.2

RAW DATA

INTERNAL-EXTERNAL(I-E) GROUP

MALE

S PRE POST PRE POST 32 11 32 37 61 58 33 13 42 52 50 48 34 12 26 26 57 58 35 13 31 50 63 54 36 09 31 38 59 63 37 11 44 44 76 69 38 12 30 33 87 71 39 09 32 55 63 80 40 11 32 43 75 56 FEMALE 41 09 39 30 33 30 33 47 75 56 FEMALE 41 09 39 39 43 40 47 87 44 40 99 31 28 50 46 41 39 50 47 47 87 44 40 99 31 28 50 46 46 11 36 37 47 47 47 47 48 49 48 49 49 40 40 40 41 41 41 41 41 41 41		LOC	SI	`AI	SD	SB
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34						
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68 09 47 48 58 46	67			42		
69 12 53 46 52 46			47	48	58	
	69	12	53	46	52	46

FEMALE INTERNAL-EXTERNAL

cont'd

	LOC	STAI		SDSB	
S		PRE	POST	PRE	POST
70	12	43	45	60	55
71	11	27	52	59	64
72	13	27	41	66	64
73	11	46	65	55	60
74	13	37	31	69	62
75	09	33	52	65	66
76	09	43	35	67	81
77	10	44	49	69	64
78	11	32	39	67	71
79	09	36	36	47	36
80	09	58	44	51	44
81	13	29	39	67	71
82	12	46	49	57	49

FIG. 2.3

RAW DATA EXTERNAL(E) GROUP

MALE

	LOC	ST	STAI		SDSB		
S		PRE	POST	PRE	POST		
83	14	42	48	54	64		
84	14	43	53	67	53		
85	14	34	53	77	82		
86	16	45	53	42	38		
87	15	52	53	60	48		
88	17	38	35	68	58		
89	14	29	40	80	69		
90	16	41	48	64	55		
FEMALES							
91	14	35	33	56	63		
92	14	41	41	67	57		
93	14	33	42	78	65		
94	15	26	28	73 67	66		
95	16	67	47	69	79		
96	19	36	36	76	72		
97	16	41	44	56	64		
98	18	57	34	60	64		
99	17	46	43	36	42		
100	14	37	50	46	49		
101	15	44	49	54	57		
102	16	43	45	53	53		
103	15	55	56	63	¸37		
104	14	34	57	53	48		
105	14	33	34	70	55.		
106	14	34	36	74	66		
107	15	31	49	59	53		
108	15	48	49	61	50		
109	14	54	43	64	59		
110	14	38	44	61	58		
111	16	36	44	64	66		
112	17	28	43	69	54		
113	14	30	46	60	57		
114	18	46	42	50	55		
115	16	43	41	51	58		
116	16	35	45	40	49		
117	16	51	54	59	61		

FIG. 2.4

RAW DATA CONTROL GROUP

MALE

	STA	\ T	SD	SB
	517	7.7	30	30
S	PRE	POST	PRE	POST
118	28	35	58	67
119	47	35	46	50
120	30	36	74	65
121	30	31	54	64
122	41	34	65	61
123	29	32	53	58
124	39	36	53	55
125	32	37	61	58
126	41	43	53	48
127	38	35	68	72
128	42	46	54	57
129	36	31	65	59
130	32	36	61	58
FEMALES				
131	36	31	69	62
132	32	38	46	46
133	33	32	64	67
134	35	35	76	72
135	40	38	71	71
136	35	40	66	58
137	37	43	74	76
138	37	37	64	62
139	31	27	67	68
140	32	33	67 50	61
141	51	54	59	61
142	43	41	51	58
143	46	42	50	55
144	34	31	57	62

TABLE 1 A.
Summary Table For Oneway Repeated Measures
Anova On State Anxiety Scores For Control
Group.

Source	MS	đf	F	Sig. of F
Between Error	1.852 8.506	1 26	.2177	.6447

Summary Table For Oneway Repeated Measures Anova On Self-Disclosure Scores For Control Group.

Source	MS	df	F	Sig. of F
Between Error	.4630 13.6937	1 26	.0338	.8555

TABLE 3.

Summary Table For 3X2(Group, Sex) Anova On Pre-test State Anxiety Scores.

Source	MS	đf	F	Sig. of F
Group	393.72	2	6.21	0.003 *
Sex	.001	1	.99	0.997
GroupXSex	50.610	2	.80	0.453

TABLE 5.

Summary Table For 3X2X2(Group, Sex, Time) Anova
On State Anxiety Scores.

Source	M 5	df	F	Sig. of F
Time	1482.57	1	39.20	0.000 *
Group XTime	45.73	2	1.21	0.302
SexXTime	3.54	1	0.09	0.760
Group XSexXTime	120.60	2	3.19	0.045 *

TABLE 7.

Summary Table For 3X2(Group, Sex) Anova On Pre-test Measures of Self-Disclosure.

Source	MS	df	F	Sig. of F
Group	331.01	2	3.12	0.048 *
Sex	9.95	1	0.94	0.760
GroupXSex	477.02	2	4.49	0.013 *
Error	106.22	111		

TABLE 9.
Summary Table For The 3X2X2(Group, Sex, Time)
Anova on Self-Disclosure Scores.

Source	MS	df	F	Sig. of F
Time	230.02	1	5.28	0.023 *
Group XTime	32.17	2	0.74	0.480
SexXTime	24.95	1	0.57	0.451
Group XSexXTime	50.23	2	1.15	0.320
Error	43.46	111		

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